CLINTON LOOK

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SUMMARY

Data Analyst with a passion for providing data-driven insights and visualizations to help stakeholders make confident decisions based on strong analysis and evidence.

Extensive background in Environmental Due Diligence as a Project Manager and Client Manager.

SKILLS

DATA ANALYSIS : SQL, Python, Excel, Table, Power BI, Problem-solving, PowerPoint
CLIENT MANAGEMENT : CRM, Customer Service, Project Organization, Team Management, Operational Improvement, Effective Communication
PROJECT MANAGEMENT : Prioritization, Multi-tasking, Time Management, Researching

EDUCATION

University of California, Santa Cruz
BA Environmental Studies and Economics 2013

Springboard Data Analytics Career Track
Data Analytics 2021 Certification
6-month intensive course in data analytics technologies and methods. Over 400 hours of hands-on course material with 1: 1 industry expert mentor oversight, and the completion of 2 in-depth capstone projects. Mastered skills in analyzing business problems, data analysis, presenting business insights to different stakeholders, SQL, Python, and data visualization.

PROJECTS

Capstone Project Analyzing Electric Vehicle Adoption and CO2 Emissions   Dec. 2020 - Feb. 2021
Performed an analysis on CO_2 emissions based on each state's energy sources and projected how CO_2 emissions would increase under different growth scenarios utilizing Tableau to assist in my visualization

Capstone Project Analyzing Video Game Sales Worldwide   Feb. 2021 - Mar. 2021
Performed an analysis on global video game sales and the genre of video game to develop to maximize sales

WORK EXPERIENCE

Clinton Look Environmental Consulting, *Self-Employed*, Foster City, California   July 2020 - Present
• Developed strong relationships with multiple consulting firms
• Performed financial analysis to bid on projects to ensure at least a 50% profitability on all projects

AEI Consultants, *National Client Manager*, Oakland, California   June 2017 - Mar. 2020
• Gained an understanding of commercial lending and loan administration practices to help identify and advise on client needs
• Coordinated with the Sales and Technical teams to communicate clients' needs, guide project direction, and ensure deadlines were met with a 95% success rate
• Utilized CRM tools and systems to effectively manage business development activities, improving my Sales team's ability to meet the clients' needs
• Performed cost analysis and provided feedback on projects to develop a more accurate pricing model which increased team's sales by 50%
• Presented report findings to technical and non-technical stakeholders
• Oversaw the execution of several multi-scope portfolios consisting of 25+ properties

Due Diligence Project Manager, Walnut Creek and Oakland, California   Jan. 2013 - June 2017
• Managed and performed environmental site assessments on over 600 residential, commercial, agricultural, and industrial properties according to the ASTM Standard
• Created and implemented a project mapping tool to help reduce project costs by 15%
• Developed an understanding of various lender requirements, including Fannie Mae, Freddie Mac, and HUD, to accurately assess projects
• Provided guidance and mentorship to over 10 junior Project Managers ensuring their success